



## **BUSINESS INTELLIGENCE**

*Manage your company's Information in one quick and easy step*

SISTRAN's Business Intelligence solution allows your company to maximize information through diverse search criteria, speeding up queries, analysis and reporting which in turn facilitates strategic decision making.

Our solution combines the use of Business Intelligence tools with a unique detailed analysis model for insurance companies, developed based on more than 30 years of experience in the market. Due to the meticulous standard of manufacture, extraction and consolidation of data, the accuracy of information creates a solid and reliable foundation for decision making based on the data coming from the company's ERP.

► **SISTRAN's BI solution will enable your company to:**

- Obtain accurate information for decision making
- Reduce information generating times
- Display information in a simple and understandable way
- Generate information trends easily and quickly
- Homogenize the sharing of information across your company
- Detect where in your organization potential business conflicts may occur
- Optimize the management of daily monitoring

This tool is primarily designed for executives and high level managers within your company, allowing you to access precise information at any given time. Our BI solution covers all the key criteria and significant aspects of the business, based on industry best practice, in sync with the needs of the customer.



## ► FUNCTIONAL DETAIL

### General Modules:

- **Claims by Agent:** Presents related graphs that can be displayed by year of event, month of event, year of registration or month of registration.
- **What If:** Allows the simulation of numerous variables and the in-depth analysis of agents, groups of agents, or branches with loss ratios outside the range defined by the company.
- **Production by Agent:** Shows a graph of total premiums, one by year of issue or by quarter, another by branch and a third by endorsement.
- **Detail by Insured:** Presents information by insured specifying the amount of transactions and total premiums.

Graphics presented: The first graph shows the premium total and the second graph shows the total cost of claims.

- **Transaction Detail:** Enables you to visualize transaction details as well as details of claims by filtering data in a chart.

### Underwriting Area:

- **Filters:** Allows you to select one or more underwriting years. Having selected the desired option, it will present the quantity of transactions and premium totals grouped by branch, type of movement, type of business and type of insured.
- **Vehicle Filter:** Shows five grids where information can be grouped by area of risk, type of vehicle, vehicle mark, year of manufacture and coverage or protection.
- **General, Life and Personal Accidents Filter:** Shows grids where you can group information regarding business turnaround and coverage or protection.

### Commercial Area

- **Budget:** Compares annual budget vs. actual production
- **Year To Date:** Compares budget vs. actual production between January 1st and the last date processed, allowing the date period to be modified.
- **Rolling Twelve:** Compares budget vs. actual production in the last twelve months, allowing the date period to be modified
- **KPIs:** Provides graphic indicators that represent the variation (in percentage) between the quantity of transactions and premium totals of the current year, in relation to the previous year.

